



## EXECUTIVE SUMMARY

Pursuant to Broward College Policy 6Hx2-1.14 and Procedure A6Hx2-1.14, Dr. Donald Astrab exercised the authority delegated by the Board to execute the contract amendment with Cobblestone Software for the Contract Insight Enterprise Contract Management Software utilizing the Miami-Dade College contract ITN-2023-RM1-13. Fiscal Impact: \$6,000.00 (cumulative contract total \$66,000.00).

**Presenter(s):** Raj Mettai, Chief Information Officer

### **What is the purpose of this contract and why is it needed?**

The purpose of this request is to amend the contract with Cobblestone Software for the Contract Insight Enterprise Contract Management Software as follows:

**Training Hours Exchange:** Exchange 6 hours of work sessions (non-technical services) @\$140/hr, totaling \$840.00 and add 6 hours of training services (non-technical services) @ \$130/hr, totaling \$780.00. The project has been split into three phases so additional training hours are needed to accommodate end user and approver training for each phase. There is no cost to the College for the exchange of these hours.

**Technical Configuration Services:** Add technical configuration services for department level approvals. This will provide a custom workflow configuration of department head review. The cost to the College for these services is \$640.00.

**Onsite Backup:** Add onsite backup manager module. This will allow the College the ability to have a backup copy of the database stored locally based on a scheduled job. The cost to the College is \$4,261.06 for this subscription license.

**Public Procurement Portal:** Add public access gateway portal module. This module will provide the ability to display and search through Public Contracts using a public facing portal. The cost to the college for this subscription license is \$9,974.81.

Although the total of these change orders amounts to \$14,875.87, we are only requesting fiscal authority in the amount of \$6,000.00 as remaining fiscal authority granted via MT11866 will be used to cover the difference.

### **What procurement process or bid waiver was used and why?**

The College procured this contract via bid waiver exception (piggyback) in accordance with FLDOE Rule 6A-14.0734(2)(c) and College Procedure 6AHx2-6.34, which provides exceptions to the requirement to solicit competitive offers.

### **Is this a budgeted expenditure from the budget established at the last June Board of Trustees meeting?**

Yes.

**What fund, cost center and line item(s) were used?** FD100, CC0158, NFR-25-00008, GLC 64500.

**Has Broward College used this vendor before for these products or services?** Yes.

**Was the product or service acceptable in the past?** Yes.

**Was there a return on investment anticipated when entering this contract?** No, there was no return on investment anticipated. However, the use of a reliable CLM will help streamline the contracting process while aiding in improved productivity.

**Was that return on investment not met, met, or exceeded and how?** Not applicable.

**Does this directly or indirectly feed one of the Social Enterprise tactics and how?** Not applicable.

**Did the vendor amend Broward College’s legal terms and conditions [to be answered by the Legal Office] if the College’s standard contract was used and was this acceptable to the Legal Office?**

The General Counsel's office has reviewed the agreement and any deviation to the College's standard terms has been deemed acceptable.

**FISCAL IMPACT:**

Description: \$14,875.87 (total cost of change orders). Requesting \$6,000.00 in fiscal authority. Cumulative contract total \$66,000.00.

<b>09/24/24</b>	<b>CC0158 · Information Technology</b>	<b>(\$14,875.87)</b>
	NFR-25-00008	

**Raj Mettai**  
Raj Mettai, Chief Information Officer

8/21/2024

**Donald Astrab**  
Donald Astrab, VP, Academic Operations, Analytics, & Comm

8/21/2024

























APPROVAL PATH: 12380 Cobblestone Software - Contract Lifecycle Management Software (Amendment #1)

 **Workflow**

 Synchronize Routing

 Edit View

 Add Work Item

Stage	Reviewer	Description	Due Date	Status	
1	Alina Gonzalez	Review & Approve		 Completed	
2	Raj Mettai	CIO Review		 Completed	
3	Donald Astrab	Chief Operating Officer		 Completed	
4	Natalia Triana-Aristizabal	Contracts Coordinator		 Completed	
5	Zaida Riollano	Procurement Approval		 Completed	
6	Christine Sims	Budget Departmental Review		 Completed	
7	Rabia Azhar	CFO Review		 Completed	
8	<b>Legal Services Review Group</b>	Review and Approval for Form and		 Completed	
9	<b>Electronic Signature(s)</b>	Signatures obtained via DocuSig 		 Completed	
10	Natalia Triana-Aristizabal	Contracts Coordinator		 Completed	
11	Board Clerk	Agenda Preparation		 Pending	
12	District Board of Trustees	Meeting	10/08/24 11:00 AM	 Pending	



**Contract No. RFP-2021-001-JH**

**AMENDMENT NO. 1 TO CONTRACT FOR SERVICES**

**THIS AMENDMENT NO. 1** (the “Amendment”) is made and entered into as of this 12 day of September, 2024, by and between

**THE DISTRICT BOARD OF TRUSTEES OF BROWARD COLLEGE, FLORIDA**  
(hereafter referred to as BC),  
a political subdivision of the State of Florida,  
whose mailing address is  
111 East Las Olas Blvd., Fort Lauderdale, Florida 33301

and

**Cobblestone Systems Corp. d/b/a Cobblestone Software**  
which is located at  
428 S. White Horse Pike  
Lindenwold NJ, 08021  
(hereinafter referred to as Vendor)

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**WHEREAS**, BC and Cobblestone Systems Corp. d/b/a Cobblestone Software entered into that certain Contract for Services dated February 14, 2024 for **Contract Insight Enterprise Contract Management Software** (the “Agreement”); and

**WHEREAS**, the parties desire to amend the Agreement as described herein; and

**WHEREAS**, Section 14 of the Agreement provides that the Agreement may be amended when reduced to writing and signed by both parties.

**NOW THEREFORE**, the parties agree as follows:

1. **Amendments.**

- a. The Agreement is in effect until February 13, 2025. This amendment corrects a scrivener’s error in the first paragraph of the Agreement which references February 13, 2024.
- b. The Statement of Work to the Agreement is modified to add the services described on Exhibit A attached hereto and incorporated herein by reference. BC shall pay Vendor the amounts set forth on Exhibit A for such services.

- 2. **Authority.** Each person signing this Amendment on behalf of a party individually warrants that he or she has full legal power to execute this Amendment on behalf of the party for whom he or she is signing, and to bind and obligate such party with respect to all provisions contained in this Amendment.



3. **Signatures.** This Amendment may be signed and sent electronically by the parties. All signed counterparts will be deemed originals and together shall constitute the entire Amendment.
4. **No further amendments.** All remaining terms in the Agreement remain the same.

**IN WITNESS WHEREOF**, the parties or their duly authorized representatives hereby execute this Amendment on the date first written above.

**FOR VENDOR**

~~COBBLESTONE SYSTEMS CORP~~ COBBLESTONE SYSTEMS CORP D/B/A COBBLESTONE SOFTWARE

By ~~Signed: Thursday, September 12, 2024~~

Name Bradford Jones

Title Vice President, Sales & Marketing

**FOR BC**

THE DISTRICT BOARD OF TRUSTEES OF BROWARD COLLEGE, FLORIDA

By <sup>Signed by:</sup> Donald Astrab  
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Name Donald Astrab

Title Interim President



**STATEMENT OF WORK**



August 28, 2024

**Supplier**

CobbleStone Software  
 428 S. White Horse Pike  
 Lindenwold NJ, 08021  
 (866) 330-0056

**Customer**

Broward College  
 6400 NW 6th Way  
 Fort Lauderdale, FL 33309

Thank you for using CobbleStone Software systems for your team. Below are the terms and pricing for the products or services you requested. Please contact your CobbleStone Software account representative with any questions or requested changes.

SaaS: Contract Insight Enterprise Edition Contract Management Software (annual hosted)	Amount
Technical Configuration Services - Department Configuration	\$640.00
<b>Total for Items Above (Travel not included in pricing)</b>	<b>\$640.00</b>

**Terms and Conditions**

Pricing offer is valid for 60 days and subject to re-pricing thereafter. CobbleStone Software reserves the right to perform its obligations direct or via its partners or subcontractors.

**Technical Configuration Scope**

- 3 Fields to be created in Departments and Contracts Area. (Completed)
  - Upon insert/update of a Contract Record, the Department Head fields will pull from the Department Head field in the Departments area.
  - Some Fields will be listed as blanks in which the Workflow created will auto trigger the next step.
  - For Reporting, rather than showing only the Department Head ID, client would like to see Employee Name.
  - Departments: u\_DepartmentHead1,u\_DepartmentHead2,u\_DepartmentHead3 are Employee Dropdowns and will be updated shortly with the correct Users for all departments.
  - ContractDetails:u\_DepartmentHead1,u\_DepartmentHead2,u\_DepartmentHead3' are the Fields the Tech Config will pull into.
  - Upon Entry or Update of a Contract Record, based on the Department selected, the Department Heads Listed on that Department should pull into the Contract Details screen.
- \*A workflow will then trigger to notify those individuals sequentially.





August 22, 2024

**Supplier**

CobbleStone Software  
428 S. White Horse Pike  
Lindenwold NJ, 08021  
(866) 330-0056

**Customer**

Broward College  
6400 NW 6th Way  
Fort Lauderdale, FL 33309

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<b>SaaS: Contract Insight Enterprise Concurrent User Licenses</b>	<b>Amount</b>
<b>Contract Management Software (annual hosted)</b>	
Onsite Backup Manager Module Annual Subscription License	\$ 4,261.06
One-time license set-up fee	\$ 426.11
One-Time Current-Client Discount	\$ (426.11)
Additional User Training Hours (remote)	not selected
Additional Application Configuration Hours (remote)	not selected
<b>Total for Items Above (Travel not included in pricing)</b>	<b>\$ 4,261.06</b>

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**STATEMENT OF WORK**



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SaaS: Contract Insight Enterprise Concurrent User Licenses	Amount
Contract Management Software (annual hosted)	
Public Access Gateway Portal Module Annual Subscription License	\$ 9,974.81
One-time license set-up fee	\$ 997.48
One-Time Current-Client Discount	\$ (997.48)
Additional User Training Hours (remote)	not selected
Additional Application Configuration Hours (remote)	not selected
<b>Total for Items Above (Travel not included in pricing)</b>	<b>\$ 9,974.81</b>

\*Pricing offer is valid for 60 days.

**Scope**

1. General Landing Page
  - a. Client provides text content
2. Search Form Page
  - a. Up to 10 columns (e.g. contract title, vendor name, contract effective date, etc.)
3. Search Results Page - Up to 10 columns
  - a. Each result includes hyperlink to view Contract Details Page
4. Site Branding Theme - Includes global header and footer
  - a. Provided by Client (must be print quality and print ready)
  - b. Includes background color - provided by client

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STATEMENT OF WORK

August 22, 2024

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6400 NW 6th Way  
Fort Lauderdale, FL 33309

Thank you for using CobbleStone Software systems for your team. Below are the terms and pricing for the products or services you requested. Please contact your CobbleStone Software account representative with any questions or requested changes.

- Remove 6 Hours of Work Sessions (non-technical services) – 6 hours @\$140/hour
- Add 6 Hours of Training Services (non-technical services) – 6 Hours @ \$130/hour

**Terms and Conditions**

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